

Module Reference
Module Title

CL04
An Introduction to Oil & Gas
Contracts [2 days]

Course Introduction

The 2 day course looks to introduce and enhance the skills and knowledge of negotiators and address the key issues of contract risk. It looks at the law and how various clauses within a contract are important including insurance and dispute resolution. The format also gives the opportunity for more in depth discussion on relevant points.

There will be group workshops, ideal opportunity to air questions which may be pertinent to your own contract experience and chances to interact with fellow delegates.

Course Objectives

It will look in more detail than the one day seminar does at the mechanics of contracts such as tender documents, pre-contract dealings, letters of intention [LOI], fair contracts, exclusions and limitation of liability, liquidated damages clauses, termination clauses. The seminar will also explain the importance of the company's exposure to warranties, indemnities and liabilities.

This two day seminar also introduces the important issues of Insurance and Dispute Resolution and how these should be addressed.

It represents an ideal introduction for non - legally qualified staff to the important issues in oil & gas contracts that they may come across in the course of their work.



Learning Outcomes

Participants will:

- ✳ Develop a deeper understanding of risk in the Oil and Gas Industry and the value of contracts in dealing with commercial risk;
- ✳ Develop a deeper understanding of the law on the issues of minimising exposure in relation to the main areas of risk;
- ✳ Develop a deeper understanding of dispute resolution techniques and the significance of dispute resolution clauses in the area of commercial/contractual disputes;
- ✳ Develop an understanding of the issue of insurance and how it impacts;
- ✳ Be confident when faced with contract issues in the course of their employment.

Who Should Attend?

- ✳ Non-legally qualified staff;
- ✳ Negotiators;
- ✳ Contracts Engineers and Managers.
- ✳ Business and Marketing Managers

Methodology

- Presentations.
- Case Studies.
- Group Discussion/Exercises.
- Resource CD for Private Study.

The Lead Presenter

Dr Richard Mays is a Scottish Qualified Solicitor and Notary Public. He was formerly Professor of Law and Head of the School of Public Administration and Law at The Robert Gordon University in Aberdeen. Richard is the author of five books and numerous academic papers. He undertakes a variety of business law assignments for a number of local businesses mainly in the Oil and Gas Industry. Richard has also advised Exploration and Production Companies and several leading contractors in areas of contract law.

Derek Auchie

Derek is a senior lecturer in law and a qualified solicitor. Prior to joining the Department of Law at the Robert Gordon University he practised in both civil and criminal litigation work in a wide range of Scottish public courts and tribunals

His research interests include the Law of Evidence (Scottish and Comparative) and Dispute Resolution (Domestic and International)

Derek is the author of '*Summary Cause Procedure in the Sheriff Court*' [2nd Edition] and also author of a chapter entitled 'Dispute Resolution' in the textbook: "*Introduction to Law and Legal Obligations*" Editor: Dale McFadzean

Course Duration

9.15 am – 4.45 pm each day

Certificates

Delegates will receive a certificate on completion of the two day seminar.