

# Juridical News

SUMMER 2005

## HEADLINES

- Juridical Business Law advises on Oil & Gas Agreements
- Employment Law still a thorny issue
- SMEs warned not to take unnecessary contract risks
- Juridical supports International transactions
- Juridical Publications commission more titles
- Juridical Knowledge Division exceeds expectations

## Company Law

### Oil & Gas Law

## Employment Law

## Intellectual Property

## Commercial Contracts

## Environmental Law

## Commercial Claims

## International Transactions

## Oil Industry Business Law Services

**Juridical Business Law Division** continues to build its reputation as a provider of legal services to the North Sea Oil and Gas industry. Juridical's Dr Richard Mays says " we are currently working on transactions on six separate Blocks in the UKCS."

"In the past six months we have worked on Farm In/ Earn In Agreements, Rig Services Agreements, Field Development contracts, Vessel Contracts and several Well Services contracts."

As well as working on operator level agreements, Juridical has also undertaken assignments for several leading contractors including potential joint venture activities, framework agreements for supply vessels and sales and rental agreements.

Juridical has also been asked to review the contracting principles of two leading contractors.

Contact:-[richard.mays@juridical.co.uk](mailto:richard.mays@juridical.co.uk) or telephone +44 1224 224343 for more information.



### Supporting International Business

In February, Juridical launched its International Transactions service aimed at supporting SME's in their international ambitions. Already the firm has been instructed on international agency and distribution agreements in Norway and Kazakhstan. Juridical has also advised on a major sales and rental agreement in Angola and is currently looking at potential projects in Oman and Libya.

## Protecting your Intellectual Property

Both domestically and internationally there is a growing need to protect a company's IPR. **Juridical's** Information Technology and Data Protection lawyer Lesley Oswald is happy to meet with corporate clients to discuss issues of concern.

Lesley has a wealth of experience in advising public and private organisations on Data Protection and Intellectual Property matters.

If your company has an IPR issue and wishes some

advice then email [law@juridical.co.uk](mailto:law@juridical.co.uk)



# Employment Law Still A Thorny Issue



**Dealing with employees can be difficult**

Whilst instructed in a series of problem areas such as discipline, termination of employment and redundancy, **Juridical** prides itself in being something more than an ad hoc provider of advice in times of trouble.

Its integrated approach provides

innovative 'packages' of services not just designed to deal with an immediate problem, but to provide something more lasting than a 'legal band aid'.

When legal changes have been announced Juridical offers legal advice, policy and practice review together with training or development. We often bring a mix of our services together to provide organisational development and

sustainable solutions.

For example, we have recently been engaged to conduct a review of important services contracts as well as practices and procedures for a leading company who employ a large number of contractors.

Juridical has also been instructed to conduct wholesale reviews of staff procedures and handbooks in the light of recent legislative changes.

If you would like further information on employment law services contact :- [law@juridical.co.uk](mailto:law@juridical.co.uk)

**“We provide a service something more lasting than just a legal band aid”**

## SME's urged not to run unnecessary risks in contracts

Richard Mays of Juridical, is emphasising the importance of proper risk management when it comes to having contracts looked over by professionally qualified staff. Richard undertakes assignments for a number of SMEs and he is of the opinion that “money spent at the front end of the commercial transaction on sound advice can be money well spent. It is important to structure the deal

properly and get a clear understanding of rights and obligations. All too often lawyers are called in when things have gone wrong. It is prudent to be proactive in your risk management strategy.”



Juridical is pleased to offer an affordable contracts review and negotiation service for SMEs.

Our lawyers are experienced in a large range of commercial agreements. Fixed fee quotations for the review of any commercial contracts can be offered on request.

Contact Richard on email [richard.mays@juridical.co.uk](mailto:richard.mays@juridical.co.uk)

## Kazakhstan Bound

**Juridical's** Commercial Director Ken Cumming is heading to Kazakhstan at the beginning of June for a ten day trip to meet with potential clients for our Knowledge Services and to explore potential joint venture opportunities for some of our local legal services clients.

Last year Juridical formed a link to the largest independent law firm

in Kazakhstan—Grata Law.

Juridical is now well positioned to assist local SMEs with joint venture transactions to that area.

If your company has aspirations in Kazakhstan we would be interested in hearing from you.

Contact Ken on +44 (0) 1224 224343 or by e-mail on [ken.cumming@juridical.co.uk](mailto:ken.cumming@juridical.co.uk)

**Kazakhstan** is the 9th largest country in the world and is rich in mineral deposits. The new Kashagan oil field, offshore in the North Caspian, is regarded to be the largest oil field found for 25 years. Kazakhstan has reserves of around 36 billion barrels.



**Kazakhstan— a potentially lucrative new market for Scottish oil & gas service companies.**

## Contract Law Seminar Success



Juridical's Seminar Room

Six month's ago Juridical offered its first course entitled 'Negotiating Effective Contracts in the Oil and Gas Industry.' Since that time, over 100 delegates have attended contracts courses.

The next contracts course to be run on the 8<sup>th</sup> of June is once again oversubscribed. Course Leader, Dr Richard Mays says "We have been overwhelmed by the demand for professional development in this area."

"We have had representa-

tives from nearly every major firm in the sector. With numbers again exceeding expectations I suspect we may have to run another session."

Juridical are currently looking to take the course further afield and are considering proposals for the Middle East and Australia. For more infor-



mation on our in-house and external seminars please contact:-**Lesley Oswald on +44 (0) 1224 224343**

### Forthcoming Seminars

»**Negotiating Effective Contracts in the Oil & Gas Industry.** [Aberdeen, June 8th]

»**Dealing With Problem Employees** [Aberdeen, September 14th]

*"We perceive a need for this type of service in the commercial sector particularly in large complex transactions"*

Health & Safety is a major responsibility for Directors and Managers.



## Commercial Claims Service

In the next few months **Juridical** will be formally launching its specialist commercial claims service. Juridical are offering a flexible approach to such claims including a contingent – 'no win, no fee' approach.

Primarily Juridical is positioning its services to take on claims analysis and support and to offer these services at costs commensurate with the value of the claim. The ser-

vice seeks to support the often complex and tedious



work of preparing claims and substantiating them without the recourse to costly litigation or formal legal process. Juridical perceives a need for this type of service in the

commercial sector, particularly in large complex transactions with numerous variations and additional services. Both directly and through our network we can offer contract analysis, contract health check, forensic claims analysis, preparation and support in making a claim as well as dispute resolution management.

Look out for more details in our next Newsletter

## Health and Safety Law Seminars

**Juridical** was delighted to welcome leading Health & Safety law expert Professor Vic Craig of Heriot Watt University to Aberdeen during April.

Professor Craig is the author of several books and articles on the

subject and in his 'spare' time sits as part-time chairman of Employment Tribunals.

Professor Craig delivered a health & safety law update seminar to representatives of local companies which included delegates from the Health Service, oil majors, oil contractors, managing direc-

tors and engineers.

The seminar was extremely popular and was fully sold out. Juridical have asked Professor Craig to return to Aberdeen in September to deliver a second session.

Juridical will also be offering the course in Newcastle and elsewhere in the UK.

# Juridical Publishing



"This is sure to be a very informative and interesting read"

"Certainly the best day I have spent on professional development since I joined the company six years ago" - Expro Delegate

Juridical's Riverside House Offices in Aberdeen



**Juridical Publishing** is committed to commissioning one new book each quarter. Recently commissioned book titles include "The North Sea Oil Moguls" featuring a series of conversations with entrepreneurs and directors who have reached the very top of their profession in the oil &



gas industry.

Written by the well-known journalist, Jeremy Cresswell, Editor of *Energy* and contributor to various other publications, it is hoped it will give the businessman or business student an insight into the thoughts and experiences of people who have actually been there and done it!

The book will be launched at Offshore Europe 2005.

**January 2006** will see publication of the first title in our 'Busy Manager' series. This



series of practical and accessible legal and business books will deal with themes of everyday business management.

The first book is the 'Busy Manager's Guide to Handling Problem Employees' by well-known employment law expert Lynda Macdonald.

# Juridical Wins Training Contracts

**Juridical Knowledge** has won contracts from clients including Stolt Offshore, Expro Group and KBR. The sessions have taken place in Scotland, England and Norway.

"Our varied and structured programme of seminars continue to be very popular" states Lesley Oswald, solicitor, and Head of the Juridical Knowledge Division.

"Juridical builds its service offering around the key theme of knowledge. Each of Juridical's four divisions is intended to strengthen the other. That said, each of our divisions stands on its own merit. Our Knowledge Services Division aspires to be a leader in its field in legal and commercial professional development."

Through our extensive network we have access to the

very best learning professionals and we take care to develop the learning design to best fit our clients needs.

If you would like further information on our in-house or delegate seminars **Contact Lesley on 01224-224346**

# Contact Details

Visit our website at: [www.juridical.co.uk](http://www.juridical.co.uk)

Look out for our **Information Zone** featuring legal developments, articles & briefings as well as legal and business websites for your information.

Please contact us at

**Riverside House  
Riverside Drive  
Aberdeen  
AB11 7LH**

or by e-mail on [info@juridical.co.uk](mailto:info@juridical.co.uk)

By telephone on

**+44 (0) 1224 224343**

or by fax on

**+44 (0) 1224 224301**

